

Tips to create an attractive and interactive pre-award

in-house training

programme for researchers



CLAUDIA

DELL'ERA

Senior Grant Writer

7 years experience

Chemical Eng, Dr

50-80 proposals/ y

Training



EXPERIENCE



EDUCATION



SKILLS



CONTACT



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SANNA-MAIJA

KIVIRANTA

Senior Research Liaison Officer

15 years experience

Food Science, PhD

Training
Evaluation - H2020



EXPERIENCE



EDUCATION



SKILLS



CONTACT



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Individual Support

Grant Scouting
Problem solving
Encouragement



Training

Funding opportunities
General on instruments
Rules



Individual Support

Proposal commenting

Proposal co-writing

Consortium management



Training

Theoretical notions:

Grant Writing, IPR, Ethics...

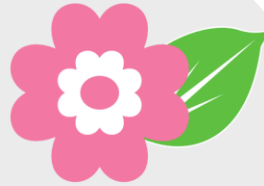
**PERSONAL GRANT
FUNDING INSTRUMENTS**

Grant Writing
IPR



**MSCA-IF
BUSINESS FINLAND
ERC AdG
ERC CoG - StG**

GDPR
ERC StG Interview



**MSCA-ITN
BUSINESS FINLAND**

Grant Writing
IPR
Ethics

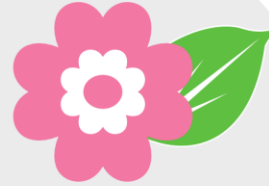


ACADEMY OF FINLAND

ERC CoG Interview



Personal Grants
Funding Instruments
GRANT WRITING
IPR



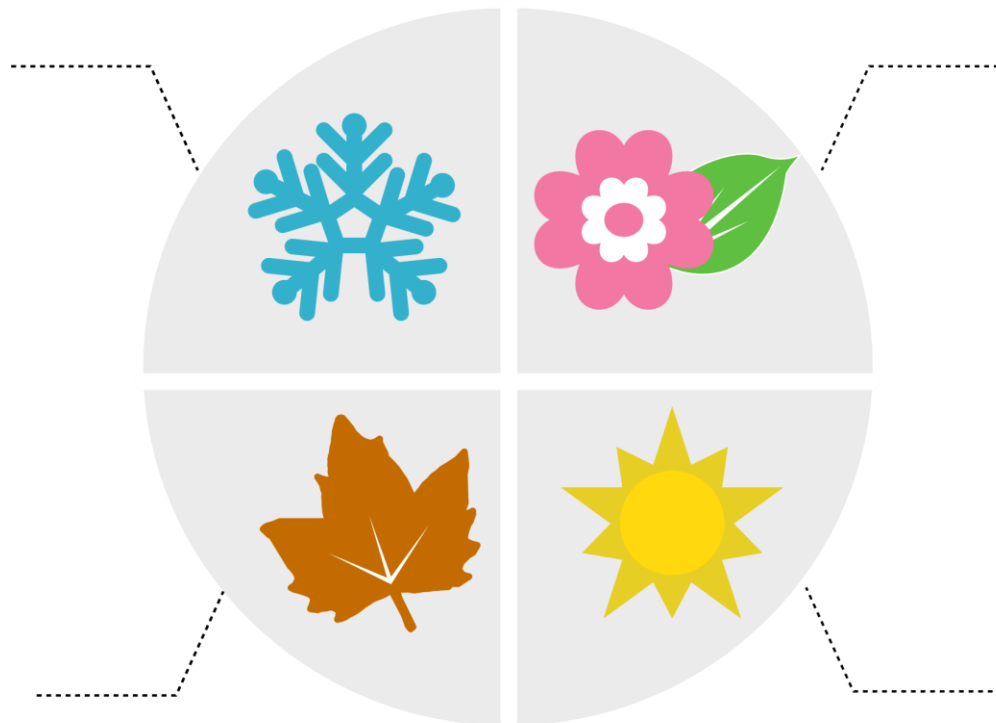
MSCA-IF
Business Finland
ERC AdG
ERC CoG - StG
GDPR
ERC StG Interview



MSCA-ITN
Business Finland
GRANT WRITING
IPR
Ethics

Academy of Finland
ERC CoG Interview

Personal Grants
Funding Instruments
Grant Writing
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MSCA-IF
Business Finland
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ERC CoG - StG
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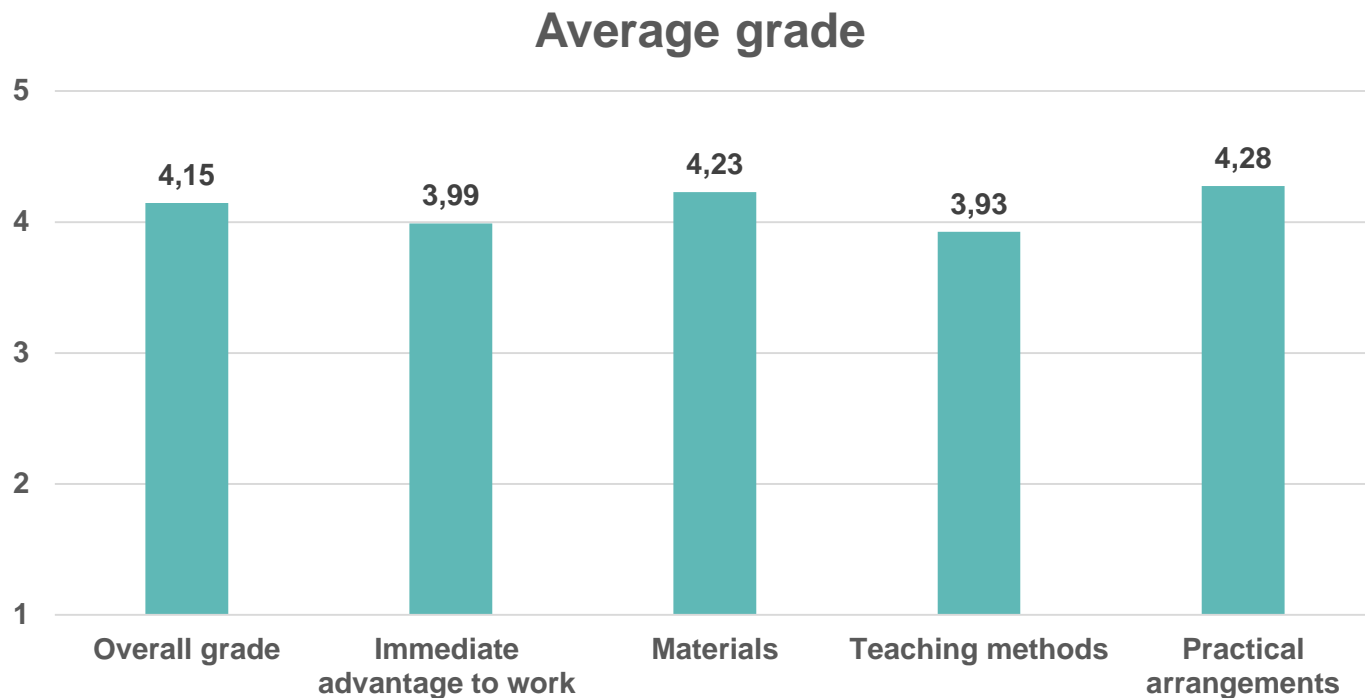
MSCA-ITN
Business Finland
Grant Writing
IPR
ETHICS

Academy of Finland
ERC CoG INTERVIEW

Feedback – how is it collected

1=poor, 2=fair, 3=good, 4=very good, 5=excellent

	1	2	3	4	5	Average
Overall grade	0	0	0	4	7	4,64
Immediate advantage to work	0	0	0	6	5	4,45
Materials	0	0	1	5	5	4,36
Teaching methods	0	0	1	3	7	4,55
Practical arrangements	0	0	0	3	8	4,73



9 in-house Pre-award training events
83 respondents

What was good in the event?
What could have been done otherwise?



“The panel discussion was well organized and led!”

“The CV Clinic was very useful. My generic CV was transformed into an academic CV!”



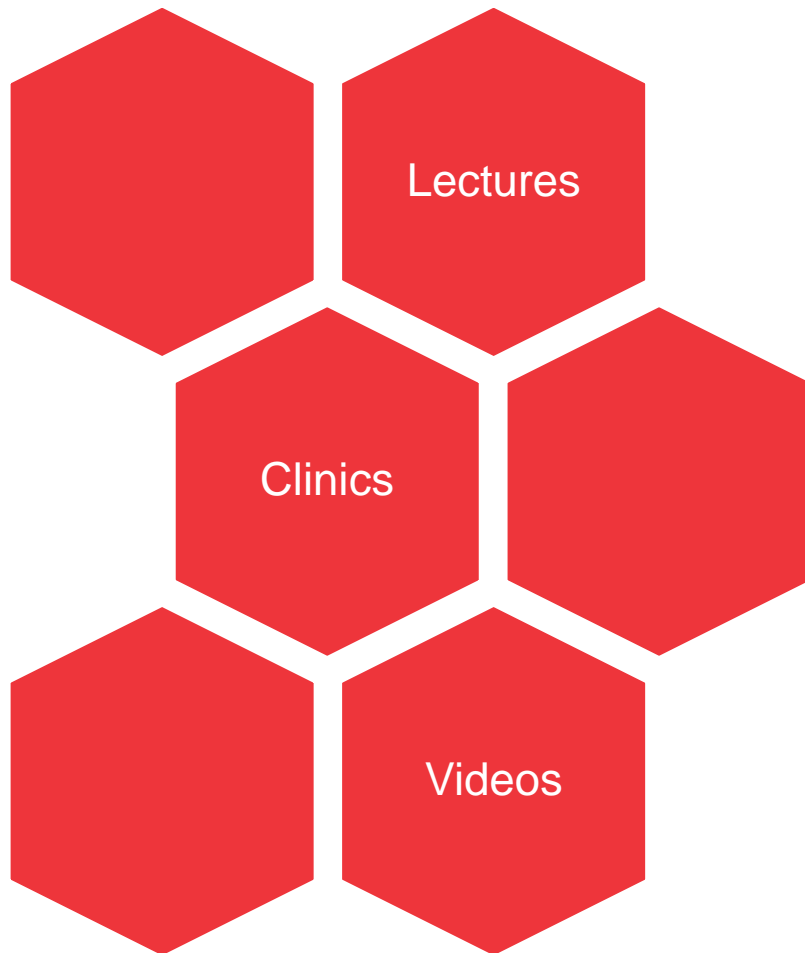
“The excellent programme gave the kind of knowledge that is hard to extract from official material”

“How about making some of the talks available online?”

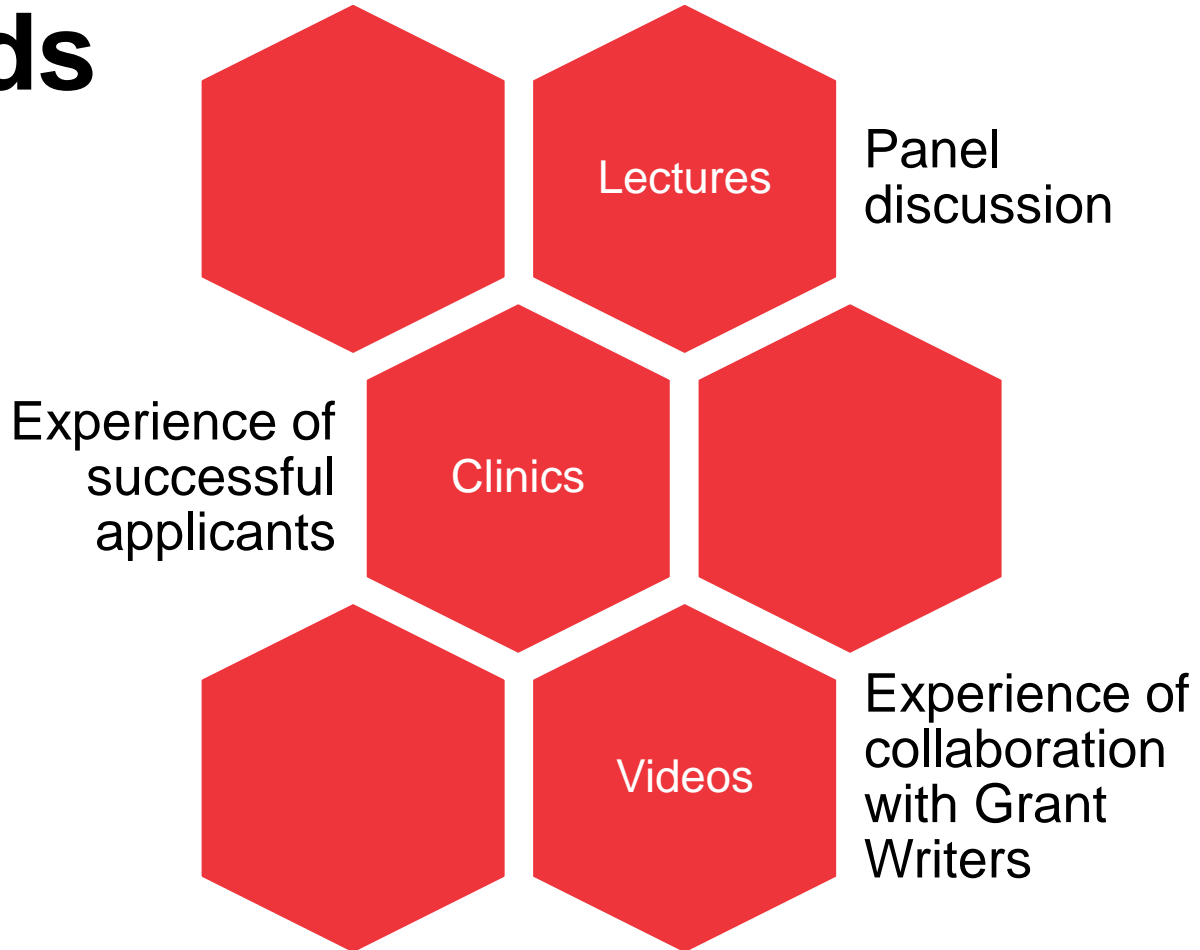
“Coffee and biscuits were good :-)”



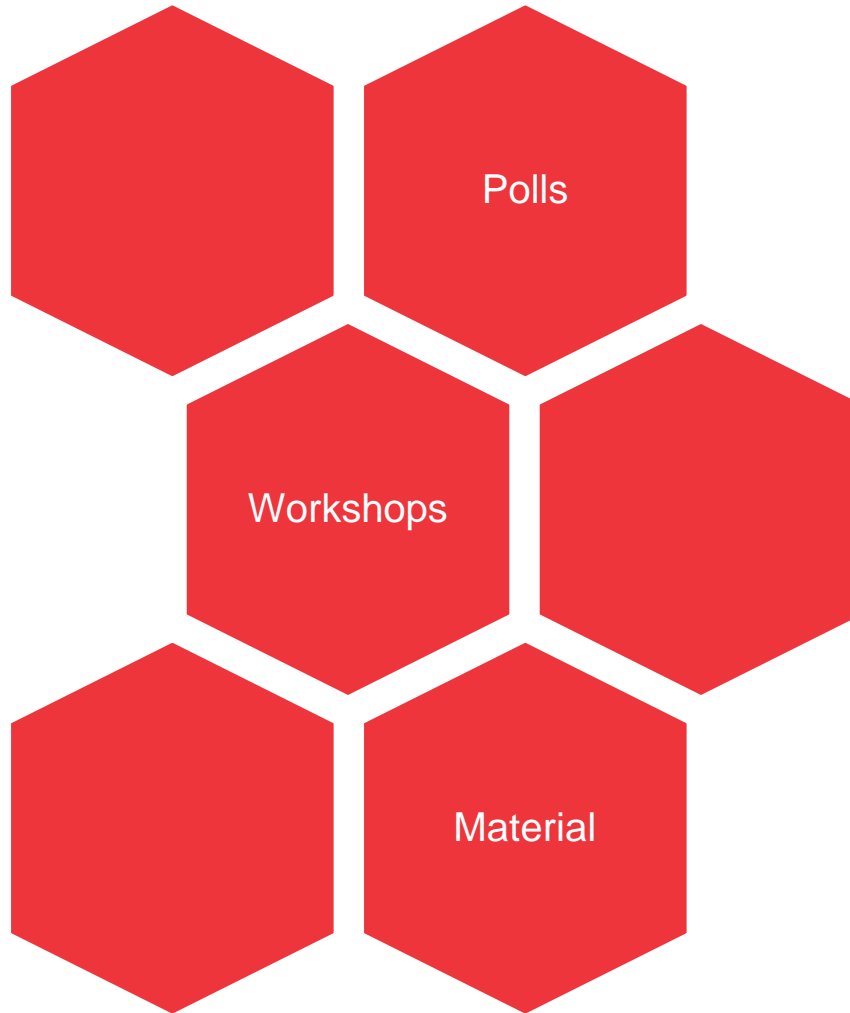
Methods



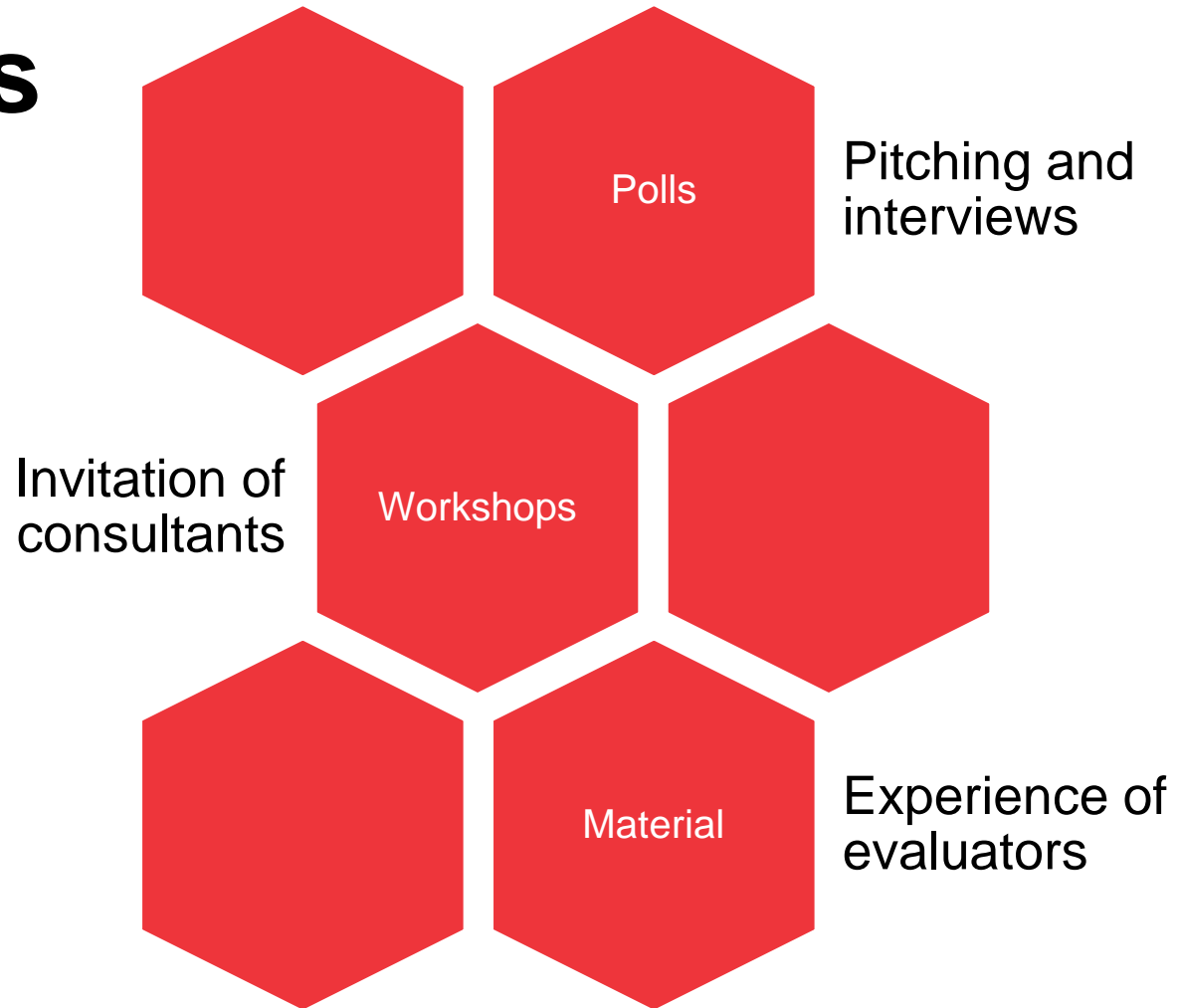
Methods



Methods



Methods





Feedback

Show successful proposals

Length: much to say in little time



Solution

Invite successful applicants

Parallel sessions, videos, material, series



Feedback

Prophet in your own land?

Immediate advantage to work



Solution

Outsource trainings wisely

Annual Training Calendar



Thank you!